

## COEN COMPANY, INC. ACQUIRES ELECTRIC POWER TECHNOLOGIES

COEN Company, Inc. has acquired Electric Power Technologies (EPT), a wholly owned subsidiary and a leader in combustion technology for the Utility industry.

**EPT** is a diversified engineering company that specializes in the upgrading of gas, oil and coal combustion equipment for performance improvements, emissions reductions and increased fuel flexibility. EPT also provides project management and consulting engineering services for evaluation of new or existing technology in the fields of combustion and air emissions control.

Principal clients include utility companies, large industrial operations, independent operators of combustion systems and equipment manufacturers. "The synergies created by this transaction will deliver greater value to COEN and EPT customers worldwide," said Robert Carr, General Manager of EPT.

"EPT's performance-improving products and strong engineering talent will complement COEN's existing product offering to the utility industry," said James White, President and CEO of COEN Company. "EPT possesses a loyal and satisfied client base, and we are very excited about welcoming them to the COEN group of companies."

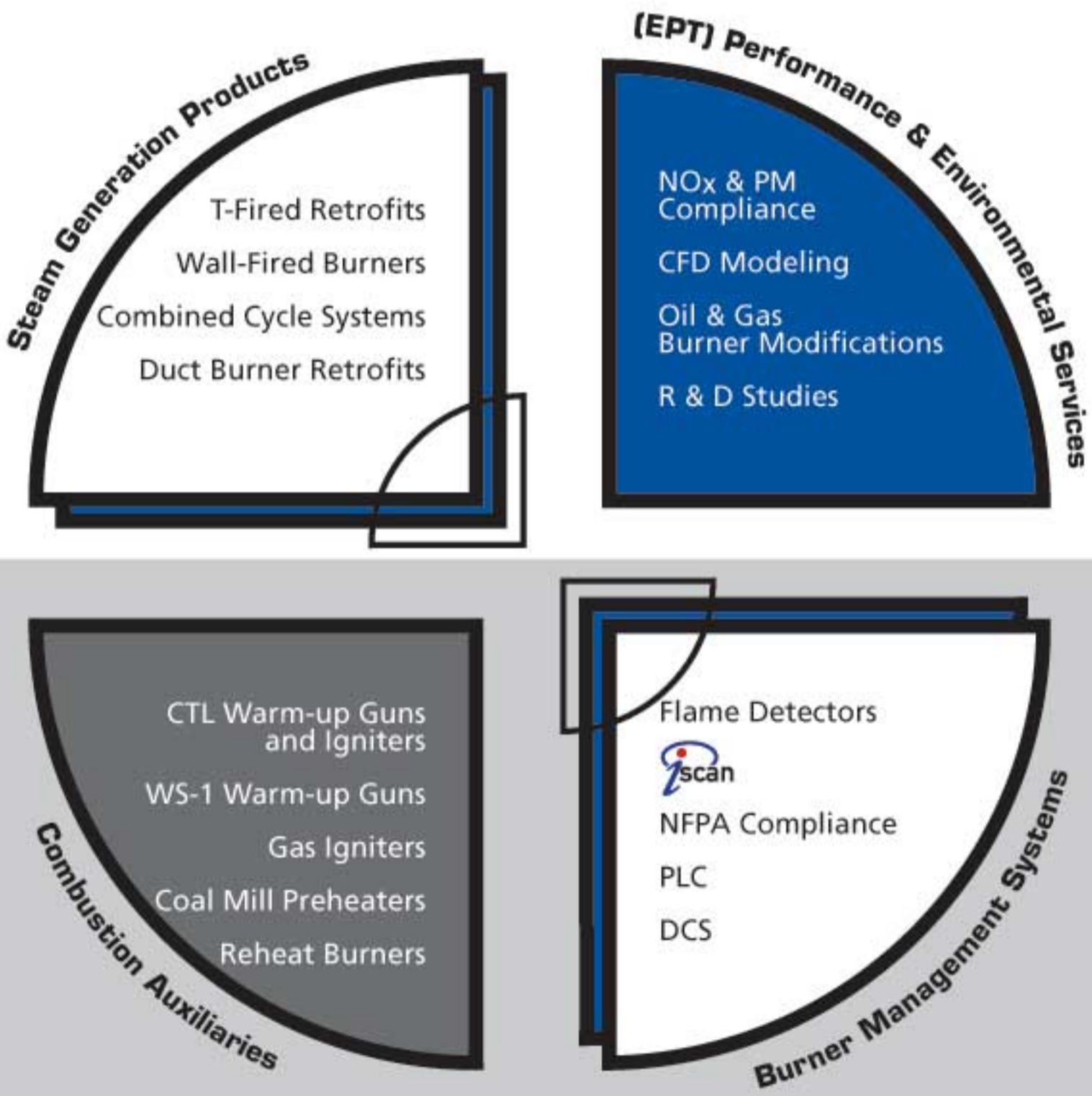


*"The acquisition of EPT greatly expands COEN's capabilities in the Utility industry,"*

**James White, President and CEO of COEN Company.**

# COEN UTILITY SOLUTIONS

With the acquisition of EPT, COEN reinforces and expands its ability to provide the most comprehensive combustion solutions for the Utility industry. COEN's new Utility Solutions group provides extensive products and services to the Utility industry, including steam generation products, performance and environmental services, combustion auxiliaries and burner management systems. Now more than ever, COEN has the tools to address your combustion needs.



## EPT GREATLY EXPANDS COEN'S UTILITY SOLUTIONS

In 1982, EPT began as a provider of consulting engineering services and complex R&D project management. During the 1980s, EPT developed and demonstrated innovative, low-emissions combustion technology at a number of utility boilers. Subsequently, EPT quickly grew into a complete supplier of engineering services; combustion equipment; instrumentation; shop rebuild and refurbishment of complete burners; field services; and training for upgrading and modernizing combustion systems. EPT engineers have leveraged their expertise through subsidiaries, licenses and

strategic alliances, providing broad technology and project capability - meeting the customer's needs.

As a member of Coen's group of companies targeting utility solutions, EPT Performance and Environmental Services improves combustion performance for utility and large industrial boilers through system upgrades, combustion optimization, and retrofitting with improved burner hardware. Striving for maximum results at the lowest total cost, this custom-engineered approach provides value for utility companies in today's intensely

competitive power generation industry.

With the acquisition of EPT, Coen and its affiliated companies now offer a complete range of combustion improvement options for its customers from upgrading critical components to new combustion equipment as dictated by the specific application. By retaining components of the combustion system that function properly, COEN can many times achieve all of the customer's desired objectives at a fraction of the cost.

### EPT PERFORMANCE AND ENVIRONMENTAL SERVICES BENEFITS:

- Low capital investment
- Unit efficiency improvements
- Reduced excess air with lower emissions
- Lower cost fuels burned with lower emissions
- Combustion optimization

*Let COEN and EPT help you find the most reliable, efficient, cost-effective answer for your utility application. To learn more about EPT Performance and Environmental Services - as well as the rest of COEN's Utility Solutions - contact your local COEN Sales Representative today.*



- Alabama Power Company
  - Consolidated Edison Company of New York
  - EPRI
- Progress Energy, Florida
  - Hawaiian Electric Company
  - PSE&G
  - NRG

- US Gen
- Comision Federal de Electricidad, Mexico (CFE) National Utility of Mexico
- Midwest Generation
- Petroleos Mexicanas Refinacion (PEMEX)
- Wisvest, New Haven Harbor, CT



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OUR LATEST BROCHURES!



CAREER ARTICLE



DUCT BURNER AFTERMARKET  
(Retrofits, Upgrades, Added Capacity)



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